

JOSEPH ILCUS, MBA, MSHA, CHC

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- Multi-dimensional healthcare professional specializing in compliance, fraud and abuse prevention, information privacy, risk mitigation and compliance cultural awareness
- Over fifteen years of increasing accountability while managing a multitude of compliance and regulatory responsibilities including an assortment of regulatory affairs including HIPAA and HITECH
- Demonstrated ability to adapt to various compliance scenarios and provide risk averse strategies
- Driving force behind successful accreditation of several different healthcare organizations
- Extensive knowledge in Healthcare Compliance, Accreditation, Billing&Reimbursement, Privacy Regulations, Medicare Policies, as well as Fraud and Abuse

PROFESSIONAL EXPERIENCE

Advanced Recovery Systems LLC, Fort Lauderdale, FL [Substance Abuse Facilities] Vice President of Compliance (1/2014 – 9/2015)

- Created from ground up a robust Compliance program for this start-up Substance Abuse company;
- Developed written policies and procedures and corporate code of conduct and ethics;
- Conducted risk analysis for Urinalysis utilization;
- Performing internal monitoring and auditing regarding sober living rental agreements and payment;
- Created and coordinated a multidimensional Compliance and HIPAA training program with 90% FTE training completion;
- Created multiple auditing tools including Licensing database notifying users of pending expiration, Billing and Coding checklist, and Employee license database; HIPAA risk analysis tool, and Superbill database form;
- Performed Compliance Due Diligence reports on potential acquisitions and CON's for new facility development to comply with local/state ordinances and regulations;
- Submitted reporting results of company Compliance efforts to provide guidance for the Board and senior management team.

United States Medical Supply Inc. & US Med Inc., Doral, FL [Durable Medical Equipment Supplier] Compliance Officer (9/2008 – 1/2014)

- Developed comprehensive Compliance Department suitable to the needs of these product-diverse, national mail order healthcare companies
- Supervised 2 successful accreditations with Accreditation Commission for Health Care (ACHC) in March 2009 and March 2012
- Developed an automated Audit Management Database for the 14 person Compliance team to respond to thousands of Medicare's Additional Documentation Requests for this top 5 Medicare DME supplier and have appealed these requests through to Administrative Law Judge level
- Responded to legal and regulatory requests as well as product recall issues to mitigate liability
- Spearheaded nationwide licensing program for the two separate legal entities through Competitive Bidding and helped develop nationwide mail order Pharmacy (US Med)
- Designed Compliance program for newly created pharmacy business segment
- Created company-wide Fraud, Waste and Abuse and HIPAA/HITECH training programs for 300+ employees
- Perform multiple internal audits and serve as Continuous Quality Improvement committee head and facilitator
- Report Compliance and Regulatory Affairs issues directly to President and CEO of the company

Drugplace Inc & Preferred Prescription Plan Inc, Pompano Beach, FL – [Online, Retail, & Institutional Pharmacy] Vice President of Operations (11/2005 - 9/2008)

- Recruited to launch the re-designed business model for national mail order pharmacy
- Provided daily oversight of all aspects of business, including billing/reimbursement/collections, inventory management, compliance, policy and procedural development, and personnel management.
- Promoted from Operations Manager to VP position during tenure
- Managed national pharmacy licensure in all 50 states
- Assisted in creation of company-owned national call center and developed training materials for pharmacy employees and call center representatives in Nashville location
- Increased total Prescriptions in 2 years by approximately 250% as head of Drug Place from 2006 - 2008
- Diversified and procured several new lines of business boosting gross Revenue by 50% by mid-2008

- Instituted HIPAA awareness and Compliance training program
- Spearheaded Joint Commission (JCAHO) accreditation at Drug Place national mail order pharmacy and received accreditation in April 2007
- Assisted in development and training of freestanding Call Center for Drug Place mail order pharmacy
- Transitioned Drug Place and Preferred Prescription Plan into Medicare Part D billing and reimbursement
- Developed Policy and Procedures Program that exceeded JCAHO requirements

**Pegasus Airwave, Inc., Boca Raton, FL [Hospital, Nursing Home and Home Care Supplier]
Compliance Officer (6/2000 - 11/2005)**

- Developed and monitored company-wide Compliance program to conform with regulatory guidelines including FDA, Medicare and Medicaid, as well as the Joint Commission (JCAHO) and the Community Health Accreditation Program (CHAP), for the manufacturer of these FDA Class II medical devices
- Ensured product Quality Assurance measures and FDA 510(k) preparations
- Managed and reported Compliance and Regulatory issues to the President and managed risk in regard to adverse Sentinel Events
- Provided timely billing and reimbursement updates to train and educate internal and external employees and directed the company through HIPAA compliance as well as serving as its HIPAA Privacy Officer
- Two-time Manager of the Year award winner in 2000 and 2002
- Reduced Medicare overpayments from roughly \$1 million liability in 2000 to only \$10,000 in 2004
- Brought Compliance program in-house saving \$300,000 in legal fees
- Developed an Office of Inspector General (OIG) mandated and company-wide Compliance program
- Supervised two separate accreditations by the Joint Commission (JCAHO) and the Community Health Accreditation Program (CHAP) during tenure
- Implemented and enhanced Quality Assurance program
- Served as Interim Director of Inventory and Operations at Pegasus Airwave

EDUCATION

University of Colorado School of Business -Denver, CO

Master of Business Administration [MBA] and Master of Science in Health Administration [MSHA]

Auburn University- Auburn, AL

Bachelor of Arts [BA] (English Major & Business Minor)

MEMBERSHIPS/CERTIFICATIONS

Certified in Health Care Compliance - CHC (July 2012)

Health Care Compliance Association (Member)

SOFTWARE EXPERIENCE

KIPU Systems, Noble House HME/DME Software Management System, QS1 Point of Sale Retail Pharmacy Management System, Mestamed Home Medical Equipment Billing and Inventory System, COSMOS Claims Administration, IDX Physician Practice Management System, Microsoft Office (Excel, Word, Access, Power Point)

CONTINUING EDUCATION SEMINARS/CONFERENCES

- Health Care Compliance Association (HCCA) Regional Conferences (2009 - 2015)
- Florida Alcohol and Drug Abuse Association and Florida Council for Community Mental Health (2015)
- American Health Lawyers Association/Health Care Compliance Association Fraud and Compliance Forum (2012)
- Med-Trade Educational Conferences & Tradeshow (2001, 2002, 2005, 2010, 2013)
- CIGNA Government Services – Medicare Survival Guide (2008, 2009)